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LUKOIL
OIL /GAS KAZAKHSTAN

BIN 181040013821

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CIF TRANSACTION PROCEDURE NON-NEGOTIABLE

ALL Export and Ministry documents will be issued by Lukoil Upstream/Apstrim Kazakhstan for buyer to verify.

1: Buyer issues ICPO +RWA Bank to Bank verifiable and must be on buyer company letterhead.

2: Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seals and returns the Draft Contract to. Seller for final endorsement and Legalization of the SPA by the Ministry of Energy, Kazakhstan, Seller gives Partial proof of products.

a) Seller Irrevocable Commitment to Supply by Lukoil Apstream Kazakhstan
b) Statement of availability of product
c) Certificate of origin - Ministry Certificate)
d) Product Passport
e) Refinery Company Certificate Lukoil Apstream Kazakhstan

3: Buyer issues the Financial Guarantee as pre advice **TRANSFERABLE** LC/DLC MT700) to cover the first shipment to seller's fiduciary bank according to the Seller Verbiage in five (5) bank days. Upon the buyer (SBLC or DLC MT700) seller will issue 2% Performance Bond (PB) to the buyer bank within 7 days.

4: Within 5 Banking days, If buyer fails to issue payment instrument, Buyer will make cash deposit of $750,000 USD by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, or legal action will be taken against buyer for default

5: Seller's Bank issues the following Full POP Documents to the Buyer's Bank alongside with **2% PB**

i. Copy of license to export, issued by the department of the Ministry of Energy, Kazakhstan.

ii. Copy of Approval to Export, issued by the Ministry of Justice, Kazakhstan.
iii. Copy of statement of availability of the product.
iv. Copy of the refinery commitment to produce the product.
v. Copy of Transnet contract to transport the product to the loading port.
vi. Copy of the port storage agreement.
vii. Copy of the charter party agreement to transport the product to Discharge port.
viii. Copy of Vessel Questionnaire 88.
ix. Copy of Bill of Lading.
x. SGS Report at loading port.
xi. Dip test Authorization (DTA) & ATB
xii. NOR /ETA Certificate of Ownership Transfer Allocation Transaction Passport Code Certificate (ATPCC)by Ministry of Energy, Kazakhstan.

6: Upon receipt of FULL POP, Buyer provides to Seller with logistic (TSR or vessel Q88) facility coordinates and necessary requirements to enable Buyer's SGS/CIQ conduct Dip Test upon vessel arrival at discharge port.

7: Seller issues to Buyer Full DTA for immediate proceeding of inspection by Buyer's SGS/CIQ Agent injection commence to the buyer's logistics.

8: If Seller's Bank issuing Full Proof of Product (FULL POP/CURRENT DATED SGS REPORT, Buyer's bank pays the 100% of Total value of the product in Buyer's logistics by wire transfer MT103 in accordance with the Seller's invoice and SGS/CIQ inspection report if buyer's bank not issues the Financial Guarantee LC/DLC MT700).

In case Buyer issues the Financial Guarantee as **TRANSFERABLE SBLC**/DLC MT700) the Seller's Bank excuses it.

9: After one of the case before, Seller issues to the Buyer the title of ownership and all Exporting documents

CIF TRANSACTION PROCEDURE WITH CHARTER PARTY NON-NEGOTIABLE

1. Buyer issues official ICPO + RWA bank to bank verifiable and must be on company letterhead.

2. Seller issues Draft Sales and Purchase Agreement Contract for buyer review and signing.

3. Seller send's partial POP to Buyer via email:

(a) Statement of Availability of Product

(b) Commitment to Supply

(c) Product Passport

(d) Company Registration Certificate

(e) Product Allocation Export License

4. Seller appoints and signs charter Party Agreement with the buyer and the shipping Company. This is applicable only for 1st shipment. Buyer And Seller pay the Shipping Freight to the shipping company via T/T wire transfer directly to the shipping company (Seller 50% / Buyer 50%) for transporting of the product to buyer's final discharge port the fee would later be refunded/deducted when the buyer is paying for the payment (1st shipment contract amount).

5. Seller swift the full POP and 2% Performance Bond to buyer's bank. Buyer's Bank swift in return, the Irrevocable **Transferable** Documentary Letter of Credit to the Seller's Bank.

6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total value of the Shipping to Seller's Bank within hours 48 (Two banking days) By MT103.

Supplier Refinery:

FOB TTV(Tank to Vessel) TRANSACTION PROCEDURE

1. Buyer issues official ICPO + RWA bank to bank verifiable and must be on company letterhead

2. Seller issues Commercial Invoice (CI) buyer signs and returns the signed invoice

3. Seller issues to the buyer the partial proof of product documents

a. ATSC Authority to sell and collect

b. DTA - Dip Test Authorization

c. PRODUCT PASSPORT - Product analysis report from a renowned inspection company.

d. STATEMENT OF PRODUCT AVAILABILITY

e. COMMITMENT LETTER TO SUPPLY

f. ATV - Authority to verify the existence of a product via email or phone call.

4. Buyer extends seller's tank (minimum 3 days) and receives full GPS coordinates of the tanks, Hub Numbers, terminal access permit and dip test is conducted immediately with buyer's team to obtain fresh SGS report

5. After a successful Dip Test in Seller's tanks, Buyer takes over seller's tank or Seller injects into buyer's vessel / Tank and buyer conduct its DIP TEST Inspection for Q & Q of the Petroleum Products aboard vessel / Tank. value of the product

6. Buyer after a successful Q & Q Dip test on the product, the buyer makes the payment for the total product Injected into the tanks through the means of MTI03 - TT or USDT.

7. Upon seller receives the payment for the product from the buyer, the seller issues to the buyer the Title ownership of the product and all exporting documents of the Product.

AL Rajput/CEO

Trafalgar Oil & Gas Company LLC /Rep- Replacing LITASCO USA